

Automotive Equipment and Machinery Manufacturer

➤ Step 1

Although the primary task of assembling a series of devices took relatively little time, EU-TECH still faced significant challenges. In addition to assembly, thorough testing would be conducted afterward by us along with programmers for assurance that everything functioned according to specifications and manuals. Once found in working order, the devices would be disassembled, securely packed, and their transport to the end customer arranged, where another company would reassemble them so they could be fully operational.

➤ Step 2

There were additional challenges because the devices were going to be assembled during the holiday season and the disadvantages of such scheduling were further compounded by several of the client's staff falling ill, leading to delays in the production of control panels for major automotive brands like VW, Audi, and Porsche. To address these issues, EU-TECH worked with the client and together proactive steps were taken by assigning assembly, dismantling, and loading to EU-TECH's skilled mechanics. Such moves helped eliminate delays and kept control panel production on track.

➤ Step 3

A challenge EU-TECH encountered was blending our expertise and professional approach with methods outside contractors had established for themselves because of the extended period they had spent in the production plant. Although a significant backlog of control panels waiting for assembly had built up over time, these contractors showed little interest in addressing it and this attitude slowed down our progress.

➤ Step 4

Recognizing that the project was not advancing as planned, corporate management took swift action. EU-TECH decided to work separately from the core team, allowing us to maintain momentum. By gaining the client's trust and aligning with their objectives, we were able to continue working efficiently and ultimately completed the control panels on schedule.